

Nomura appoints Stefano Giudici as Head of Investment Banking, Italy and Guillaume Paillard to EMEA FIG Coverage

London, February 20, 2017 — Nomura, Asia's global investment bank, today announced the appointments of Stefano Giudici as Head of Investment Banking for Italy and Guillaume Paillard to the EMEA Financial Institutions (FIG) Coverage team.

Mr. Giudici, who is based in Milan, is responsible for all Investment Banking operations in Italy and reports to Charles Pitts-Tucker, Head of Investment Banking, EMEA and Takeshi Imatoki, Head of Nomura, Italy. Mr. Paillard, who is based in London, focuses on the French and Belgian markets and reports to Miguel Otamendi and Ed Skilton, Co-Heads of FIG, EMEA.

Charles Pitts-Tucker, Head of Investment Banking, EMEA, said, "We are very pleased to welcome Stefano and Guillaume to Nomura. Stefano brings to the Bank a wealth of expertise and market knowledge, with an excellent history in the industry. Guillaume's strong relationships with clients, particularly in France and Belgium, will be invaluable as we look to further enhance our FIG business in the region."

Mr. Giudici has over 20 years of experience in banking having spent the last 12 years at HSBC, where he was responsible for the whole of the corporate and investment banking business in Italy as Head of Global Banking. Prior to this, he spent 11 years at Lazard in Milan and London where he was one of the founding members of the European FIG team.

Mr. Paillard has more than 18 years of industry experience, joining Nomura from Exane. He worked in Deutsche Bank's European FIG team for 10 years and spent time at Fox-Pitt Kelton, PwC Corporate Finance and started his career at AXA Investment Managers.

The strategy of the Investment Banking business is to broaden its client coverage across EMEA. Both Mr. Giudici and Mr. Paillard's track records, proven experience and reputation in their respective industries will greatly support the franchise as the Bank continues to expand and deliver on its client-focused, solutions-driven strategy.